

Denisha Tate

INSPIRE • TRANSFORM • IGNITE

“Helping leaders identify barriers, discover the source and establish a plan so that they can lead others to a better tomorrow...”

MEET DENISHA

Leadership Trainer and Speaker

As a forward-thinking leadership expert, Denisha Nichole Tate works closely with creative, brilliant leaders who are stuck or have lost their way to regain their footing and step into unlimited possibilities.

With over 15 years of experience in personal, professional and program development, strategic thinking and planning, and resource management, Denisha understands exactly what's needed for leaders to remain relative, competitive and forward-thinking in any area or environment. She is able to help leaders identify and remove the barriers that prevent them from achieving their goals, and tap into their individual power source. Although this may sound extremely intense, she has mastered the technique which allows her to accomplish this using a practical, humorous and highly-energetic format that produces results. Therefore, leaders are not only motivated and inspired, but they walk away equipped and ready to take immediate action.

Denisha currently serves as the Chief Strategic Officer for the Boys & Girls Clubs of Greater Milwaukee, managing a \$24 million annual budget with a team of over 800 staff serving over 43,000 youth. She has been an intricate part of the Boys & Girls Club movement since 1997, working in various roles from training and developing staff to tracking and measuring outcomes. Her natural ability to persuade, motivate and empower has earned her numerous awards, including the Professional Association's National Herman Prescott Award, The Society of African American Professionals' Judith J. Pickens Award, and the Milwaukee Times Newspaper Black Excellence Award, to name a few. Most notable, she was honored as a member of The Business Journals 2013 Women of Influence for the impact she is having on people's lives and improving the community.

She is a certified Crucial Conversations® Trainer, a National Train Associate for the Boys & Girls Clubs of America, and a member of the United Way of Greater Milwaukee's Speakers Bureau. Denisha also serves on the board of two educational organizations geared toward impacting lives and changing communities. She holds a BS in Psychology from the University of Illinois and a MBA from the University of Phoenix.



“I have been a student of change, transformation and overcoming obstacles all my life. I understand what is necessary to make a decision for things to be different. Once you have decided that things will be different, you behave differently and transformation begins. In both personal and business, results are driven by mindset, motivation and enthusiasm – that's where your power source comes from. When you are tapped into your power and aligned toward a purpose, you become unstoppable. In that realm, creativity can really flourish and opportunity will line up – you just have to keep up with it.”

~Denisha Nichole Tate

DENISHA'S PODCAST

Experience Denisha in action on her Leaders Lead podcast on iTunes and Stitcher Radio.

Visit www.denishaleads.com to listen online and for more information.



AREAS OF FOCUS...

- Leadership Development
- Team Building
- Motivating Staff
- Inspiring Actions
- Executive Leadership
- Strategic Design

DENISHA'S LEADERSHIP MODEL



DENISHA'S SPECIALTIES

Whether it's training individuals in leadership positions or speaking to small and large audiences, Denisha inspires leaders to walk in their power and purpose with a degree of confidence and excellence that inspires others to do the same. Before long, leaders are reporting dramatic increases in overall effectiveness, team efficiency, productivity and well-being.

Denisha custom tailors each program, seminar, workshop or keynote to fit your individual or group needs.

IDEAL LEADERSHIP TRAINER AND SPEAKER FOR:

- Organization Leaders
- Small Business Owners
- Conferences & Seminars
- Leadership & Success Workshop
- Ministerial Staff
- Executive Management
- Corporate Training Programs
- Churches & Community Organizations

WHAT OTHERS ARE SAYING

“Denisha brings a level of passion and enthusiasm to all she does in life. Her ability to ‘bring to life’ core messages and complex dynamics is unequivocally one of the best! Her people skills are exceptional with a magnitude of personality and charisma. Her strengths in training and development of individuals are at the core of her talent and a strong belief in using critical thinking to advance individuals. Her communication style and approach provide an atmosphere of approachability and comfort for all that meet her.”
~ Jim Clark, President & CEO, Boys & Girls Clubs of America

“It's rare that you come across an exceptional leader like Denisha. She is fiercely committed to a more just community and empowering young people. Deeply passionate and a great communicator, she has dedicated her life and leadership to uplifting and encouraging others. As a communications professional and colleague, I would highly recommend Denisha for group and team facilitations, workshops and keynote addresses.”
~ Tammy Belton-Davis, Principal Consultant, Athena Communications, LLC

“I wanted to take a moment to let you know about the excellent job Denisha Tate did at the GE Healthcare Captains' Training kick-off. She was outstanding in conveying the message about the partnership between United Way of Greater Milwaukee and the Boys & Girls Clubs of Greater Milwaukee.”
~ Lula Miller-Mays, Sr. Manager,
United Way of Greater Milwaukee & Waukesha County

AWARDS & MEDIA MENTIONS

Business Journal



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PRICING SHEET

SPEAKING

Keynotes	\$5,000
Guest Speaker	\$3,000
Panel Participation	\$1,500

\$1,500
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\$5,000

TRAINING

Half Day (up to 30 attendees)*	\$6,000
Full Day (up to 30 attendees)*	\$8,000
Multi-Session (up to 30 attendees)*	\$12,000
Customized In-House Training (up to 30 attendees)*	\$250/hour

\$6,000
-
\$12,000

** Includes relevant material for all attendees. Add \$100/attendee for sessions exceeding 30 attendees.*

SELECT PAST CLIENTS



BOYS & GIRLS CLUBS OF AMERICA



GREATER NEW BIRTH
'A GREAT CHURCH. GREAT PURPOSE. GREAT FUTURE!'



Sigma Gamma Rho Sorority, Inc.



Greater Service, Greater Progress



TRAVEL EXPENSES & ACCOMODATIONS

The listed pricing does not include travel expenses and accomodations.

For out-of-town engagements, the client schedules and pays for airfare, travel to and from the airport, hotel accommodations, all meals, phone calls, and all miscellaneous expenses.

Flights must be non-stop from and to General Mitchell International Airport, in Milwaukee WI (a window seat is preferred). Hotel accomodations must be 4-star or above with fitness center accessibility.

DEPOSITS & CANCELLATIONS

The deposit is 50% of agreed fee and is required upon confirmation of the booking. If a program is cancelled, Denisha Tate will rebook the program on a mutually convenient date with no penalty. If a program is cancelled by the client and not rescheduled, the deposit will be retained by Denisha Tate as a full and complete settlement.